



East Coast Underwriters, LLC

2012 Producers Conference

The Inn at Palmetto Bluff

November 8-11, 2012

Experience luxurious accommodations, distinctive cuisine and world class golf, spa, and other great activities at one of the top rated resorts in the world.

Qualification period begins July 1, 2011 and extends through July 1, 2012 effective dates. Please talk to your ECU rep. for further details or go to www.ecumgu.com



THE INN AT
PALMETTO BLUFF
AN AUBERGE RESORT

Travel & Leisure
magazine gave
The Inn at Palmetto Bluff
two #1 ratings in 2010



www.ecumgu.com
www.palmettobluffresort.com





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Bluffton, SC

Details & Qualifications

Included in the trip:

-  *Luxurious Room for Qualifier and Significant Other*
-  *Round Trip airfare for Two*
-  *All Meals*
-  *Activities include Golf, Spa, Tennis, Fishing, Beach Excursion, Dolphin Encounter*
-  *Transfers from Airport to Resort*

Qualifications:

For the time period, 7/1/2011 through 7/1/2012 effective dates, and based on your book of business as of 6/30/2011, overall block must increase by \$1 million. Two new cases must be written. Spaggregate™ cases will be calculated at 70% of premium. Multiple trips can qualify, based on block increase of \$750k for the first additional qualification and \$500k for any qualifications thereafter. These additional qualifications levels must include one additional new case for each qualification earned.

*For more information: Contact your **ECU** Representative*

www.ecumgu.com