

## **East Coast Underwriters, LLC, Celebrates 10<sup>th</sup> Year Anniversary**

East Coast Underwriters, in Spartanburg, SC, recently celebrated its 10th year anniversary. Considered one of the pioneers in providing stop loss solutions for the small group marketplace, ECU has grown from being a small, boutique type of underwriter, to being a leader in writing stop loss for smaller employers. Combined with its business written in the larger group market, ECU has established itself a constant in the ever changing stop loss marketplace.

Aaron Wilkie, President of ECU, said, “We have grown from just a few people in a small office in Spartanburg, to adding a second office in Buffalo, NY a couple of years ago. We have been partnered with Pan American Life Insurance Company from our beginning, and recently added Gerber Life to allow us to write in all states. I am proud of what we have accomplished and we look forward to continuing to be a solution for our TPA partners.”

ECU underwrites the Spaggregate™ aggregate only stop loss product for the small group market, a specialized approach to allow the smaller employer to move from fully insured to self-funding. ECU will soon be announcing its enhancement to the Spaggregate™ offering, “Spaggregate™ 2.0”. Be looking for this creative upgrade to an already effective solution.